

DR. NED M. FAWAZ [“NASSIB FAWAZ”]

**LEBANESE INTERNATIONAL BUSINESS COUNCIL
FOUNDER AND PRESIDENT**

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THEN AND NOW: Ned Fawaz is the Founder and Chief Executive Officer of Energy International Corporation (EIC), a company serving the Mechanical, Electrical, Industry. Since the Company’s inception in 1979, through the leadership and innovation of Ned Fawaz, it has achieved more than US\$ 75 million in sales turnover in 2007 in products and services related to the mechanical-electrical projects and applications sectors.

EIC has evolved and expanded to be a company with global reach with distinctive divisions and departments offering customers and clients a wide range of niche products and services. Today, EIC is proudly supplying contractors, consultants, municipalities, government agencies, Airport & Seaport Authorities, as well as end-users and OEM manufacturers in areas where no other company can even come close. EIC does it efficiently and professionally while ensuring the most advanced methods and utilizing the most sophisticated technologies available to ensure true compliance to specifications and details, as well as providing clients with cost effective solutions and proposals that are well below projected or anticipated budgets. [Website: www.energyintl.com]

As CEO Ned Fawaz is responsible for the expansion in worldwide business including the tactical and strategic sales.

Ned Fawaz has put his experience and knowledge at work to expand his company, Energy International Corporation (EIC). In 28 years since its formation, EIC had grown to be a multi-million dollar sales turnover entity. The Company started with one small office in Troy, Michigan. In 1992, EIC moved to its own building in Dearborn. Due to expansion, Energy International built its own new office premises in Canton, Michigan, USA. It currently employs locally and internationally 150 persons in Michigan and in its seven overseas offices: Saudi Arabia, Qatar, Jordan, Sharjah, Dubai, Abu Dhabi, and Beirut. Energy International’s core business is centered on the international markets for residential, commercial industrial, mechanical and electrical equipment for cities and airports.

Ned Fawaz is the Founder and President of PowerOne Corporation, an Electrical Distribution firm, distributing electrical power to commercial and industrial accounts in Michigan, USA, with a large customer base in the State of Michigan. [Website: www.poweronecorp.com]

Founded in 2000, PowerOne Corporation is electric power marketer licensed by the Federal Energy Regulatory Commission (FERC). In addition, the Michigan Public Service Commission (MPSC) has granted PowerOne Corporation a license to operate as a Michigan Alternative Electric Supplier (AES).

Beginning his career over 42 years ago, Ned Fawaz has an extensive background in the mechanical and electrical equipment industry. He studied Mechanical Engineering at York Institute in York, Pennsylvania and worked for 10 years for York International. Before forming Energy International Corporation (EIC), Ned Fawaz had held several high profile positions, such as:

- At the commencement of his career, as the Sales Manger of Square D Environmental Co., a mechanical-electrical firm, Detroit, Michigan, USA, from 1962 until 1967;
- Then he moved on to the York Division of Borg-Warner Corporation, as Regional Manager for Middle East and Africa, and was stationed in Chicago, York, PA, Lebanon, and United Arab Emirates respectively, during the period from 1967 to 1978. He was responsible for achieving a sales growth for mechanical and electrical equipment totalling of some US\$ 70 million annually.

Traveling around the world for business, especially in Africa and the Middle East, Ned Fawaz has acquired unique insights to business practices and social traditions of the respective national platforms, by understanding many aspects of the local values, priorities, and socio-political implications: these being the key success factors for business, in the constantly changing economic scenarios worldwide.

ACCOMPLISHMENTS

- In March 2008, Ned Fawaz was awarded the highest Lebanese Medal for Lebanese Immigrants throughout the world. This Presidential Award is given to Lebanese who have served Lebanon and the Lebanese immigrants around the globe. It is also indicative of hard work and effort working with the Lebanese immigrants and communities. The award was

presented by the Foreign Minister of Lebanon in the presence of many officials and distinguished guests.

- In May 2004, Ned Fawaz was conferred an honorary Degree of Doctor of Laws by the Davenport University of the State of Michigan in recognition of his exceptional business acumen and achievements coupled to his contribution to the welfare of the community.
- Dr. Ned Fawaz is a U.S. citizen by naturalization [1958] and a Lebanese by descent. During the period 1960 to 1962 he served in US Army, in the USA and in Germany, and was granted an Honorable Discharge from army service.
- Dr. Ned Fawaz has traveled the five continents and has international business contacts and personal friends all over the world. Dr. Ned Fawaz has spoken on many occasions to Chambers of Commerce, business groups, and universities on how to succeed in global business and develop a meaningful understanding of various national cultures.

In addition to his business prowess and achievements, Ned Fawaz continues to devote his energies and talent for community service not only in Michigan where he resides but also in all the territories where he has personal ties with his fellow countrymen. The following is representative of his multifaceted social activities:

- Founder and First Chairman of the American Arab Chamber of Commerce, Michigan – 1992-1998, Executive Officer for Life. The American Arab Chamber of Commerce is now the largest chamber of commerce in the State of Michigan after the Greater Detroit Chamber of Commerce, with membership exceeding 5,000. It is a widely known and recognized business service institution. [Website: www.americanarab.com]
- President and Founder (1998) of the Lebanese International Business Council (LIBC), an international organization with several thousand members around the globe, promoting networking and cooperation among international businessmen, and encouraging cooperation among each other, and support for Lebanon economically, held many conferences attended by the President, Prime Minister and members from various countries. www.LIBC.net, www.PlanetLebanon.net
- Co-Founder of www.hirelebanese.com, which is a website to employ Lebanese throughout the world. This website was established free of charge to help Lebanese professionals and students find employment after the devastating war of the summer of 2006 in Lebanon. This website now has over 15,000 resumes for Lebanese professionals and about 3,000 employers and receives more than 1.5 million hits per month. Through this website, more than 6,000 Lebanese have been employed, so far free of charge.

- Past Chairman for 7 terms and a Co-Founding Member of the new Islamic Center of America on Ford Road in Dearborn, Michigan. He has served as Past Chairman, Past Vice President of the Board of Directors, Chairman of Public Relations and other committees and positions. The institution serves over 250,000 members per year and it is the largest and most prominent Islamic center in North America.
- Mr. Ned Fawaz was instrumental in helping to build this new and impressive Islamic Center by contributing leadership, finance and helping to raise large sums of funds from the community and abroad to help complete the center. The interior decoration of the Mosque Prayer area has been totally donated by Ned Fawaz to show the Arab and Islamic art and to encourage visitors to understand the Arab and Islamic culture.
 - Past Vice Chairman of the Foundation Board, Davenport University, a university with over 15,000 students in Michigan with campuses throughout the State.
 - Member of the Board of Michigan District Export Council, USA, with objectives to encourage and increase the export of U.S. products, technology and equipment abroad.
 - Former member of the Board of Directors of the National Council on Alcoholism and Drug Dependence, Greater Detroit Area, Michigan, USA.
 - Founding Member and Past Vice President of the International Association for Organ Donations (IAOD) in Michigan, USA, an organization serving humanity and is now the largest in the State of Michigan.
- Organizer and Facilitator of Sister City relationship (2004) between the city of Dubai and the city of Detroit, an arrangement to facilitate and improve the understanding of the business environment and encourage investment. Mayor Kwame Kilpatrick of Detroit, Michigan, USA, was accompanied by Dr. Ned Fawaz to Dubai for the signing of the Sister City Agreement.
- Ned Fawaz is instrumental in improving education and is a constant contributor to the educational institutions in Michigan. He has co-founded the Arab American Endowment Funds at Wayne State University. He also has the Ned Fawaz Scholarship Fund at Davenport University and has been supporting the Middle Eastern Study Program at the University of Michigan-Dearborn for many years since it was established.

PROFESSIONAL MEMBERSHIPS AND NETWORKS

Dr. Ned Fawaz has served in the past on many professional boards. For example:

- Member of Wayne County Private Industry Council;
- Member of City of Detroit Economic Development Committee;
- Member of the Board of Advisors for the Southeast Michigan Community Alliance (SEMCA), an organization that encourages student training and preparation for work environments;
- Builders for Peace Committee, Member (1996 – 1998) appointed by United States Vice President Al Gore, to develop understanding of business opportunities consistent with the promotion of peace in the world;
- Member (1995 to 1999) of United States Trade Advisory Board;
- Past member of the Executive Board of the Detroit Interfaith Round Table, an institution that seeks understanding and dialogue among all those of different religious persuasions.

AWARDS

Some of the community awards that Ned Fawaz has been given include:

- 2007 Arab American Distinguished Award from American Arab Anti-Discrimination Committee
- 2006 Community Award from the Lebanese American Heritage Club
- 2005 Community Service Award from the American Arab Chamber of Commerce
- 2003 Major Sponsor of the Writers Series Award from the Center of Arab American Studies at the University of Michigan-Dearborn

LATEST THINKING

Dr. Ned Fawaz is widely consulted by industry leaders and top executives from Government agencies of many countries, on matters pertaining to creation and implementation of organizational development and the designing of strategies that drive results. With all the high points of his professional abilities and flair for business strategies, in his dealings in the global business scenario Ned Fawaz continues to always espouse shared responsibility, the spreading of benefits more widely coupled to personal and community commitment for the enrichment of the quality of life.

PERSONAL

Ned Fawaz lives with his wife, four children and four grandchildren in West Bloomfield, Michigan, USA